



PM Series III: Breaking the Mold in PM

**WHEN DATA  
MISLEADS**



@vallabhchitnis



1

## Data Overload vs. Insightful Action

**Why:** An excess of data can paralyze decision-making.

**What:** Focus on actionable insights rather than data accumulation.

**How:** Prioritize data that directly informs user experience improvements. Scale back on analytics to focus on core metrics.

**Result:** Streamlined decision-making process and enhanced product relevance.

2

## Confirmation Bias

**Why:** Data can be unconsciously used to support pre-existing beliefs.

**What:** Challenge assumptions and seek diverse perspectives.

**How:** Implement a 'devil's advocate' approach to critically assess data interpretation. Re-evaluate the feature(s) thought to be successful but not meeting user needs.

**Result:** More objective decisions and avoidance of costly missteps.



3

## Real World vs. Numbers

**Why:** Numbers can't capture the full spectrum of human experience.

**What:** Complement data with real-world user feedback.

**How:** Beyond analytics, conduct user interviews, observe product usage in real scenarios, and gain insights that numbers alone can't provide.

**Result:** A more user-centred product development approach.



**Coming Up Next**

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**SUBTRACTION IN  
PRODUCT  
FEATURES**



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